

Potential Contacts Worksheet

Potential Collaborator	How Might They Help?	Why Would They Want to Help? (What's in it for them?)	What Can We Offer Them? (Incentives)	Who Should Contact Them? (Ongoing compatibility)
Name: AAA Computer Corporation Address: 123 W. Main St. Big City, KY Phone: 502/999-1234	Money: \$5,000 donation In-kind: computer donation	We will have a press release and photos for local newspapers. Our annual report will list their name.	We can offer an educated workforce. Parents will graduate from our program with computer competence.	Jan, our technology expert, can contact them. She can establish an ongoing relationship with them and steward the project.
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